



**BECOME PART OF THE  
INNOVATIVE ENERGY  
FINANCING MIX!**

## PROJECT BRIEF

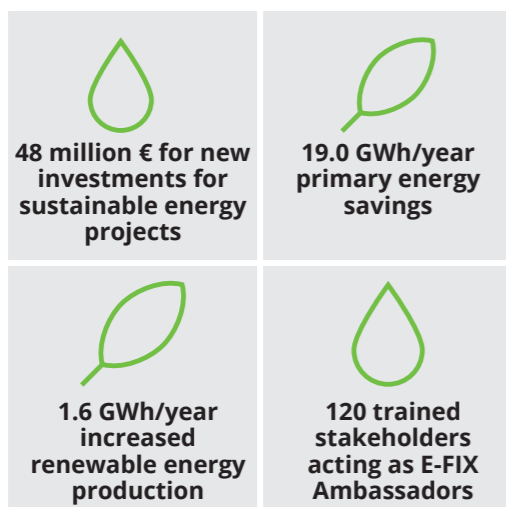
E-FIX is a three-year project financed with contribution from the EU Horizon 2020 program. The consortium includes 14 Partners with financing and energy expertise from 6 countries from Central and South Eastern Europe (Austria, Croatia, Czech Republic, Poland) and the Caucasus (Armenia and Georgia). Based on our long-term experience in energy efficiency and renewable energy projects, we observed that both potential energy project developers and financiers face barriers regarding the accurate assessment of energy projects' feasibility and achievement of investment security.

Our goal is to trigger through the E-FIX project private investments by using a mix of innovative financing mechanisms: credit lines for **energy performance contracting**, **crowdfunding** models and **leasing** models for energy efficiency and renewable energy projects.

## OUR APPROACH

We want to achieve our goal by:

- **Analyzing, systematizing and developing innovative financing mechanisms, based on identified financing gaps** within partner countries;
- **Initiating the knowledge transfer** between partners and key local stakeholders by organizing master classes and trainings regarding the development and replication of innovative financing mechanisms;
- **Developing strategic National Action Plans** and a **Transnational Roadmap** for the sustainable roll-out of financing mechanisms in the 6 countries and on the European level;
- **Establishing Energy Financing Competence Centers in the six partner countries** acting as the main contact point for practitioners, energy project developers and potential investors searching for appropriate energy financing mechanisms;
- **Implementing Pilot Financing Campaigns**, which demonstrate the E-FIX methodology in real-life environments.



## E-FIX EXPECTED IMPACTS

The E-FIX project will result in increased private investments in sustainable energy projects in the partner countries. We want to trigger € 8.5 million investments initiated during the E-FIX Pilot Financing Campaigns and almost € 48 million € investments replicated beyond project with energy savings of 19.0 GWh/a generated and an additional 1.6 GWh/a of energy produced from renewables.

We also aim to provide project stakeholders with knowledge, trainings and tools that will allow them to act as E-FIX Ambassadors - multipliers that promote and implement the E-FIX approach.

## WE NEED AN INNOVATIVE ENERGY FINANCING MIX TO ACCESS NEW SOURCES OF FINANCE AND IMPLEMENT MORE SUSTAINABLE ENERGY PROJECTS!

Become a part of our initiative:

- **Participate in organized local trainings!**  
The trainings will introduce different financing approaches as well as provide the required skill-set for implementing energy projects. A special focus will be laid on the innovative financing mechanisms (energy performance contracting, crowdfunding or leasing) identified as having the biggest potential in the respective regional context.
- **Have a look into our E-FIX Toolbox!**  
The toolbox will be useful for stakeholders who identified investment needs in their regions, it will help to evaluate financial feasibility of energy projects, assess technical and financial barriers in their local context and will match energy project investments with innovative financing opportunities.
- **Participate in our pilot campaigns!**  
In cooperation with our financial partners you can discuss and agree on the implementation of pilot financial campaigns.
- **Receive support from our experienced consortium!**  
Our Consortium consists of technical and financial experts on innovative financing mechanisms from 6 countries. We are ready to guide you through your work.

## Become the E-FIX Ambassador!

Meet the Partners:

- ConPlusUltra GmbH (Austria) [www.conplusultra.com](http://www.conplusultra.com)
- Caucasus University (Georgia) [www.cu.edu.ge](http://www.cu.edu.ge)
- Vienna University of Economics and Business (Austria) [www.wu.ac.at](http://www.wu.ac.at)
- CONDA AG (Austria) [www.conda.at](http://www.conda.at)
- Mazovian Energy Agency (Poland) [www.mae.com.pl](http://www.mae.com.pl)
- South Bohemian Agency for Support to Innovation (Czech Republic) [www.jaip.eu](http://www.jaip.eu)
- Ekoport (Czech Republic) [www.ekoport.cz](http://www.ekoport.cz)
- Zagreb Innovation Centre (Croatia) <https://www.zicer.hr/>
- Regional Energy Agency of Northwestern Croatia (Croatia) [www.regea.org](http://www.regea.org)
- Caucasus Consulting Group Armenia (Armenia) [www.caucasusconsulting.org](http://www.caucasusconsulting.org)
- ACBA Leasing Credit Organization (Armenia) [www.acba.am](http://www.acba.am)
- Energy Investment Consultants (Georgia) [www.eic.ge](http://www.eic.ge)
- Georgian Leasing Company (Georgia) [www.leasing.ge](http://www.leasing.ge)
- Ipopema Financial Advisory (Poland) [www.ipopema.pl](http://www.ipopema.pl)





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